



PLUG IN
to the
POWER...



**Independent Electrical
Contractors**

...of IEC!

**See what our members
have to say:**

“ IEC has been instrumental in helping us go from a small company with small profits, to an average sized company with big profits, and now to a large company with even larger profits. ”

Dennis Denier
Denier Electric
Cincinnati, Ohio

“ In the summer of 2006 we had the opportunity to take on a fire alarm retrofit project for the State of Utah at one of our Universities. The money was very attractive, over \$400,000, but the time frame was only seven weeks. Manpower was a problem, and I thought we'd have to pass. Instead I was able to work out a joint venture with another IEC chapter member contractor. We finished the project on time, made the customer very happy and were able to put some money in our pockets. ”

The networking through our IEC chapter with other owners and the friendships and trust that is formed made this possible. ”

Dan Satterfield
All Pro Electric
West Jordan, Utah

**GET
PLUGGED IN TODAY!**



want
Do you want your business to grow?

need
Do you need more skilled workers?

help
Do you need help managing your company?

- Excellent, federally-recognized apprentice training creates efficient, safe employees and saves you money.
- The shared-man program helps you locate additional employees when you need them, and keeps your current employees busy when you don't.
- Networking opportunities give you the ability to share best practices, advice, and resources with other contractors locally, regionally, and nationally.
- A wide offering of safety resources ensures that your employees are kept out of harm's way and reduces the amount of money spent on workman's compensation coverage.
- A wide variety of industry partners and discount programs help you keep your operational costs low.
- PowerPlus Health Benefits offer you the ability to offer affordable PPO coverage, reduce your health care expenses, and retain employees.
- Regular industry communications keep you abreast of industry issues, code changes, and special opportunities.
- Legislative advocacy protects your right to do business, INDEPENDENTLY.

Membership in IEC is not just a way for you to keep your business running effectively - it's a way for you to be a part of a larger community that looks out for your best interests.

IEC's family of contractors works together to remain independent.

For more information about IEC or to locate a chapter in your area, please contact us!



Independent Electrical Contractors (IEC) is the nation's leading trade association dedicated solely to the needs of the merit shop electrical and systems contractor. A voluntary membership not-for-profit organization, IEC works aggressively within the industry to establish a competitive environment – a philosophy that promotes the concept of free enterprise, open competition and economic opportunity for all.

The substantial benefits of an IEC membership are the result of a strong partnership between the IEC National office and the local chapters around the country. Together, we effectively represent your interests as an independent contractor and business owner.

Your **POWER** Source for Success !



**Independent Electrical
Contractors**

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